



Workshop on Commercializing Sensor Technologies

Thursday, December 8, 2016, 1:30 – 5:00 p.m.
Junior Ballroom D - Durham Convention Center

Agenda

Introduction

1:30 – 1:40 p.m. David Balshaw, Exposure, Response and Technology Branch (ERTB), Branch Chief, DERT, NIEHS

Presentations by the Grantees / Sensor Developers

1:40 – 1:50 p.m. John Birks, President, 2B Technologies – Approaches to commercialization of personal air pollution monitoring technologies

1:50 – 2:00 p.m. Patrick Ryan, Associate Professor University of Cincinnati Department of Pediatrics, UC Department of Environmental Health – An epidemiologists view of role/need of sensors

2:00 – 2:10 p.m. Krishna Naishadham, CTO, WiSense LLC – Mobile Environmental Exposure Personal Sensors (MEEPS)

2:10 – 2:20 p.m. Jeff Blair, Aethlabs – Sensor development and manufacturing challenges

2:20 – 2:30 p.m. Francis Tsow, Assistant Research professor, TF Health/ The Biodesign Institute, Arizona State University – Finding market and adaptability challenges

2:30 – 2:40 p.m. Break

Presentations by the Expert Panelists

2:40 – 2:55 p.m. Louis M. Scarmoutzos, President and Founder, MVS solutions, Inc. – Business strategy development - outreach, marketing and commercialization



The Environmental Health Science FEST

- 2:55 – 3:10 p.m. Steven LeBoeuf, President and Co-founder, Valencell – Innovation, licensing and partnering for success**
- 3:10 – 3:25 p.m. Charlie Gause, President, Triangle Growth Partners – Technology and business development**
- 3:25 – 3:40 p.m. Ed Pettiss, Board Director, RTP Capital Associates, Chair, Pre-Screen Committee – Financial partnering and funding**
- 3:40 – 3:50 p.m. Break**

Panel Discussion

- 3:50 – 4:35 p.m. Moderated Panel Discussion - Moderated by Daniel Shaughnessy, Exposure, Response and Technology Branch (ERTB), Health Scientist Administrator and SBIR/STTR Program contact, NIEHS**
- 4:35 – 4:50 p.m. Closeout**